

Learning *Journeys*

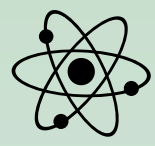
By: *Job Function*

DIAGEO

Sales

MARKET MANAGER, CP EXECUTIVE, SALES OPEX , HEAD OF COMMERCIAL TRANSFORMATION, KEY ACCOUNTMANAGER, CAPABILITIES MANGER, RTC & DIGITAL TRANSFORMATION MANAGER, ECOMMERCE EXECUTIVE.

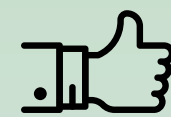
Customer Marketing



ONBOARDING

MLH Self Learning

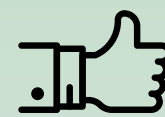
Getting to know the Categories
DWWS JOURNEY
DWDM Explore
Managing Margins
Finance Fundamentals (*Essentials*)
DWCM INTRO
COLLEGE OF LUXURY
PLEDGE



CORE

Managers

DWWS JOURNEY
Advanced Negotiation
DWCM
DWNRM
Leaders as Teachers



CORE

Executives

DWWS JOURNEY
Negotiation Skills
Advanced Negotiation
DWCM
DWNRM



DIAGEO

CMO

HEAD OF CUSTOMER MARKETING, CP MANAGER, END TO END COMMERCIAL PLANNING MANAGER, PERFORMANCE MANAGER , HEAD OF GROWTH, RGM MANAGER.

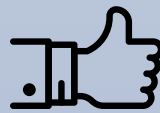
Customer Marketing



ONBOARDING

MLH Self Learning

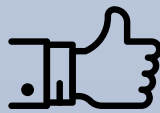
- Getting to know the Categories
- DWCM INTRO
- Finance Fundamentals (Essentials)
- Managing Margins
- PLEDGE
- COLLEGE OF LUXURY



CORE

Managers

- DWWS JOURNEY
- Advanced Negotiation
- DWCM
- DWNRM
- Leaders as Teachers



CORE

Executives

- DWWS JOURNEY
- Negotiation Skills
- Advanced Negotiation
- DWCM
- DWNRM

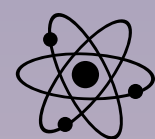




DIAGEO

CMO

CHANNEL DEVELOPMENT MANAGER
MODERN TRADE
Customer Marketing



ONBOARDING

MLH Self Learning

Getting to know the Categories
Managing Margins
Finance Fundamentals (Essentials)
PLEDGE
DWWS JOURNEY
COLLEGE OF LUXURY
DWCM INTRO



CORE

Managers

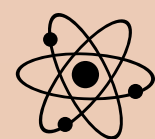
DWWS JOURNEY
Advanced Negotiation
DWCM
DWNRM
Leaders as Teachers



DIAGEO

CMO

CHANNEL DEVELOPMENT MANGER
ON & OUT OF TRADE
Customer Marketing



ONBOARDING

MLH Self Learning

Getting to know the Categories
Retail Maths On Trade
Managing Margins
DWWS JOURNEY
Finance Fundamentals (Essentials)
COLLEGE OF LUXURY
DWCM INTRO



CORE

Managers

DWWS JOURNEY
Advanced Negotiation
DWCM
DWNRM
Leaders as Teachers