# Learning Journeys By: Job Function





## DIAGEO

## Sales

MARKET MANAGER, CP EXECUTIVE, SALES OPEX, HEAD OF COMMERCIAL TRANSFORMATION, KEY ACCOUNTMANAGER, **CAPABILITIES MANGER, RTC & DIGITAL TRANFORMATION** MANAGER, ECOMMERCE EXECUTIVE.

Customer Marketing

		I
ONBOARDING	CORE	СО
MLH Self Learning	Managers	Ex
Getting to know the Categories	DWWS JOURNEY	DW
DWWS JOURNEY	Advanced Negotiation	Neg
DWDM Explore	DWCM	Adv
Managing Margins	DWNRM	DW
Finance Fundamentals (Essentials)	Leaders as Teachers	DW
DWCM INTRO		
COLLEGE OF LUXURY		



D R E

### xecutives

**VWS JOURNEY** gotiation Skills Ivanced Negotiation VCM VNRM



## DIAGEO

# CMO

HEAD OF CUSTOMER MARKETING, CP MANAGER, END TO END COMMERCIAL PLANNING MANAGER, PERFORMANCE MANAGER, HEAD OF GROWTH, RGM MANAGER. Customer Marketing

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ONBOARDING	CORE	СО
MLH Self Learning	Managers	Ex
Getting to know the Categories	DWWS JOURNEY	DW
DWCM INTRO	Advanced Negotiation	Neg
Finance Fundamentals (Essentials)	DWCM	Adv
Managing Margins	DWNRM	DW
PLEDGE	Leaders as Teachers	DW
COLLEGE OF LUXURY		

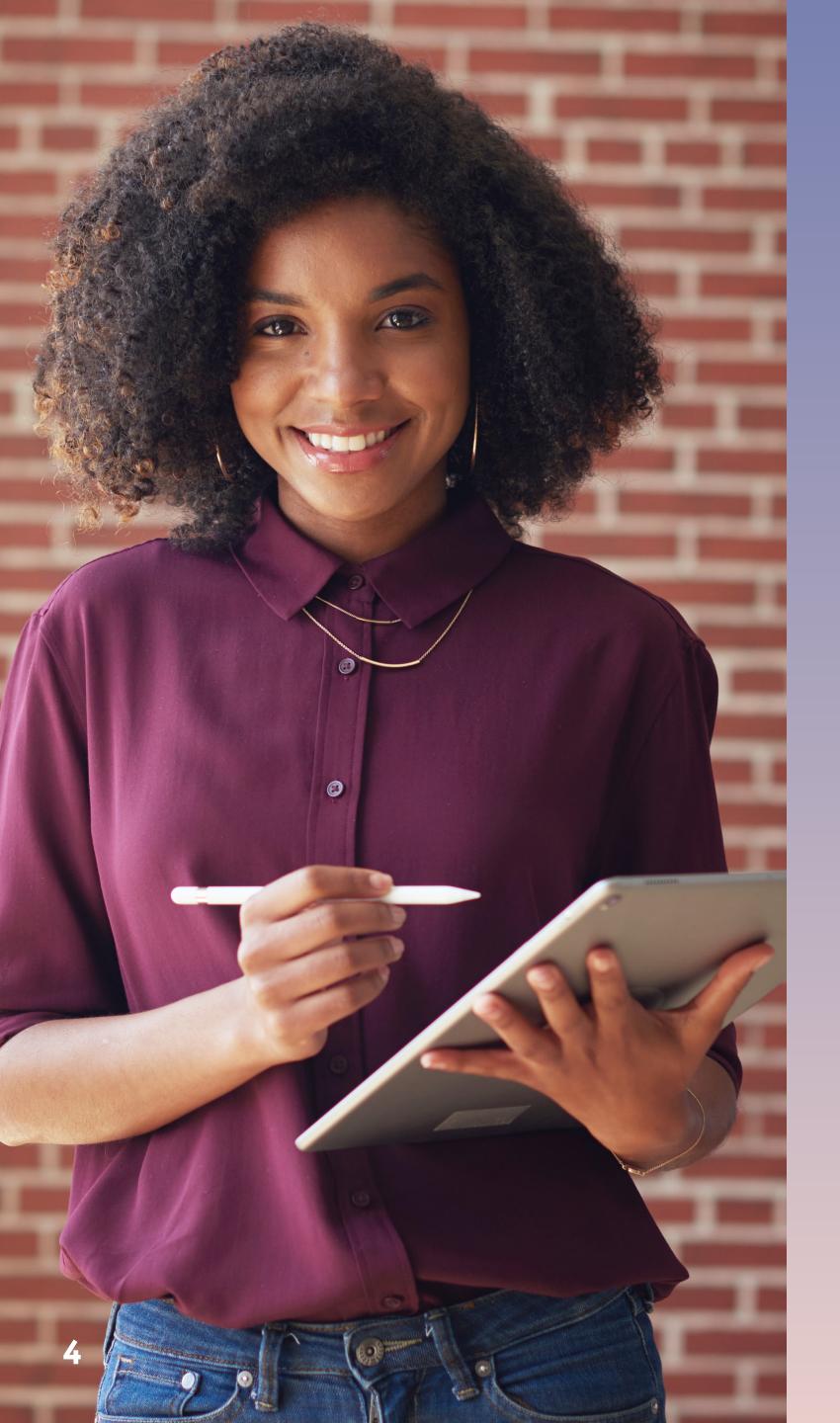


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### xecutives

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## DIAGEO CMO**CHANNEL DEVELOPMENT MANAGER MODERN TRADE** Customer Marketing



ONBOARDING

## MLH Self L

Getting to know the Managing Margins Finance Fundamen PLEDGE DWWS JOURNEY COLLEGE OF LUXURY **DWCM INTRO** 

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	CORE
Learning	Managers
ne Categories	DWWS JOURNEY
IS	Advanced Negotiation
ntals (Essentials)	DWCM
	DWNRM
	Leaders as Teachers



## DIAGEO CMANNEL DEVELOPMENT MANGER ON & OUT OF TRADE Customer Marketing



ONBOARDING

### MLH Self L

Getting to know the Categories Retail Maths On Trade Managing Margins DWWS JOURNEY Finance Fundamentals (Essentials) COLLEGE OF LUXURY DWCM INTRO

	CORE	
earning	Managers	
e Categories	DWWS JOURNEY	
ade	Advanced Negotiation	
5	DWCM	
	DWNRM	
ntals (Essentials)	Leaders as Teachers	